



NEWS RELEASE

CareTrust REIT Announces Third Quarter 2024 Operating Results

2024-10-29

Conference Call Scheduled for Wednesday, October 30, 2024 at 1:00 pm ET

SAN CLEMENTE, Calif.--(BUSINESS WIRE)-- CareTrust REIT, Inc. (NYSE:CTRE) today reported operating results for the quarter ended September 30, 2024, as well as other recent events.

For the quarter, CareTrust REIT reported:

- Investments of \$440.8 million at an estimated stabilized yield of 9.1%;
- 17.2 million shares sold under its ATM Program for gross proceeds of \$500.1 million;
- Prepayment of the entirety of the \$200.0 million term loan;
- 98.7% of contractual rent and interest collected;
- Net income of \$33.4 million and net income per share of \$0.21;
- Net Debt to Annualized Normalized Run Rate EBITDA of 0.08x;
- Normalized FFO of \$60.9 million and normalized FFO per share of \$0.38;
- Normalized FAD of \$61.9 million and normalized FAD per share of \$0.39;
- A quarterly dividend of \$0.29 per share, representing a payout ratio of approximately 74% on normalized FAD; and
- Year-over-year market cap growth of approximately 123%.

Since quarter end, CareTrust REIT reported:

- Investments totaling approximately \$89.2 million at an estimated stabilized yield of 9.2% and \$916.5 million year-to-date at an estimated stabilized yield of 9.4%;

- Pending acquisition of four skilled nursing facilities in the Northeast for approximately \$57 million at an estimated stabilized yield of 8.8% with an estimated closing in November 2024;
- Entering into a material contract to acquire a portfolio of 31 skilled nursing assets in Tennessee for a purchase price of \$500 million, investing \$442 million, at an estimated yield of 9.0%, expected to close by year-end;
- Investment pipeline of approximately \$700 million at an average estimated yield of 9.5%, which includes the pending Northeast acquisition and Tennessee contract noted above;
- Initiating a process to extend and upsize its existing revolving credit line to \$1.2 billion; and
- Cash on hand of approximately \$234 million.

CareTrust's President and Chief Executive Officer, Dave Sedgwick, commented on the Company's 2024 third quarter results. "The large portfolio in Tennessee we announced today is a tremendous way to close out an extraordinary year. We are proud to again support the expansion of some of the country's best operators who have a proven commitment to caring for the employees, residents, patients, and communities they serve." Mr. Sedgwick continued, "There has never been a more exciting time for CareTrust. We are on track to invest approximately \$1.4 billion at an average yield of approximately 9.3% by the end of the year and the pipeline continues to reload with compelling opportunities to grow and diversify the portfolio further next year. The flywheel is racing."

Financial Results for Quarter Ended September 30, 2024

Chief Financial Officer, Bill Wagner, reported that, for the third quarter, CareTrust reported net income of \$33.4 million, or \$0.21 per diluted weighted-average common share, normalized FFO of \$60.9 million, or \$0.38 per diluted weighted-average common share, and normalized FAD of \$61.9 million, or \$0.39 per diluted weighted-average common share.

Liquidity

As of quarter end, CareTrust reported net debt-to-annualized normalized run rate EBITDA of 0.08x, which is below the Company's target leverage range of 4.0x to 5.0x, and a net debt-to-enterprise value of approximately 0.4%. Mr. Wagner stated that, as of today, the Company has no borrowings outstanding on its \$600 million revolving credit line, with no scheduled debt maturities prior to 2027. He also disclosed that CareTrust currently has approximately \$234 million in cash on hand. During the third quarter of 2024, the Company sold 17.2 million shares under the ATM Program at a weighted average sales price of \$29.01 for gross proceeds of \$500.1 million. As of September 30, 2024, the Company had \$440.1 million available for future issuances under the ATM Program. "We have continued to use our ATM Program to take advantage of a current cost of equity that allows us to fund a replenishing pipeline of accretive investment opportunities," said Mr. Wagner.

Guidance Updated

The Company updated guidance for 2024, with Mr. Wagner projecting on a per-diluted weighted-average common share basis net income of approximately \$0.83 to \$0.84, normalized FFO of approximately \$1.49 to \$1.50, and normalized FAD of approximately \$1.53 to \$1.54. He noted that the 2024 guidance is based on a diluted weighted-average common share count of 152.6 million shares, and assumes the following:

- All investments year-to-date;
- No new investments, other than the Northeast acquisition expected to close in November 2024;
- Dispositions and loan repayments made to date;
- No new dispositions or loan repayments beyond those completed or announced to date;
- No new debt incurrences or new equity issuances; and
- Estimated 2.5% CPI-based rent escalators under CareTrust's long-term net leases.

Dividend Maintained

During the quarter, CareTrust declared a quarterly dividend of \$0.29 per common share. On an annualized basis, the payout ratio was approximately 76% based on third quarter 2024 normalized FFO, and 74% based on third quarter 2024 normalized FAD.

Conference Call

A conference call will be held on Wednesday, October 30, 2024, at 1:00 p.m. Eastern Time (10:00 a.m. Pacific Time), during which CareTrust's management will discuss third quarter 2024 results, recent developments and other matters. The toll-free dial-in number is 1 (800) 715-9871 or toll dial-in number is 1 (646) 307-1963 and the conference ID number is 2243604. To listen to the call online, or to view any financial or other statistical information required by SEC Regulation G, please visit the Investors section of the CareTrust REIT website at <http://investor.caretrustreit.com>. This call will be recorded, and will be available for replay via the website for 30 days following the call.

About CareTrust™

CareTrust REIT, Inc. is a self-administered, publicly-traded real estate investment trust engaged in the ownership, acquisition, development and leasing of skilled nursing, seniors housing and other healthcare-related properties. With a nationwide portfolio of long-term net-leased properties, and a growing portfolio of quality operators leasing them, CareTrust REIT is pursuing both external and organic growth opportunities across the United States. More information about CareTrust REIT is available at www.caretrustreit.com.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995:

This press release contains, and the related conference call will include, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that are not historical statements of fact and statements regarding the Company's intent, belief or expectations, including, but not limited to, statements regarding the following: future financial and financing plans; strategies related to the Company's business and its portfolio, including acquisition opportunities and disposition plans; growth prospects; operating and financial performance; expectations regarding the revolving credit line and the making of distributions and payment of dividends; and the performance of the Company's tenants and operators and their respective facilities.

Words such as "anticipate," "believe," "could," "expect," "estimate," "intend," "may," "plan," "seek," "should," "will," "would," and similar expressions, or the negative of these terms, are intended to identify such forward-looking statements, though not all forward-looking statements contain these identifying words. The Company's forward-looking statements are based on management's current expectations and beliefs, and are subject to a number of risks and uncertainties that could lead to actual results differing materially from those projected, forecasted or expected. Although the Company believes that the assumptions underlying these forward-looking statements are reasonable, they are not guarantees and the Company can give no assurance that its expectations will be attained. Factors which could have a material adverse effect on the Company's operations and future prospects or which could cause actual results to differ materially from expectations include, but are not limited to: (i) the ability and willingness of our tenants to meet and/or perform their obligations under the triple-net leases we have entered into with them, including without limitation, their respective obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities; (ii) the risk that we may have to incur additional impairment charges related to our assets held for sale if we are unable to sell such assets at the prices we expect; (iii) the impact of healthcare reform legislation, including minimum staffing level requirements, on the operating results and financial conditions of our tenants; (iv) the ability of our tenants to comply with applicable laws, rules and regulations in the operation of the properties we lease to them; (v) the ability and willingness of our tenants to renew their leases with us upon their expiration, and the ability to reposition our properties on the same or better terms in the event of nonrenewal or in the event we replace an existing tenant, as well as any obligations, including indemnification obligations, we may incur in connection with the replacement of an existing tenant; (vi) the availability of and the ability to identify (a) tenants who meet our credit and operating standards, and (b) suitable acquisition opportunities and the ability to acquire and lease the respective properties to such tenants on favorable terms; (vii) the ability to generate sufficient cash flows to service our outstanding indebtedness; (viii) access to debt and equity capital markets; (ix) fluctuating interest rates; (x) the impact of public health crises, including significant COVID-19 outbreaks as well as other pandemics or epidemics; (xi) the ability to retain our key management personnel; (xii) the ability to maintain our status as a real estate investment trust ("REIT"); (xiii) changes in the U.S.

tax law and other state, federal or local laws, whether or not specific to REITs; (xiv) other risks inherent in the real estate business, including potential liability relating to environmental matters and illiquidity of real estate investments; and (xv) any additional factors included in our Annual Report on Form 10-K for the year ended December 31, 2023 and our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2024 and June 30, 2024, including in the section entitled "Risk Factors" in Item 1A of such reports, as such risk factors may be amended, supplemented or superseded from time to time by other reports we file with the SEC.

This press release and the related conference call provides information about the Company's financial results as of and for the quarter ended September 30, 2024 and is provided as of the date hereof, unless specifically stated otherwise. The Company expressly disclaims any obligation to update or revise any information in this press release or the related conference call (and replays thereof), including forward-looking statements, whether to reflect any change in the Company's expectations, any change in events, conditions or circumstances, or otherwise.

As used in this press release or the related conference call, unless the context requires otherwise, references to "CTRE," "CareTrust," "CareTrust REIT" or the "Company" refer to CareTrust REIT, Inc. and its consolidated subsidiaries. GAAP refers to generally accepted accounting principles in the United States of America.

CARETRUST REIT, INC.
CONSOLIDATED INCOME STATEMENTS
(in thousands, except per share data)
(Unaudited)

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2024	2023	2024	2023
Revenues:				
Rental income	\$ 57,153	\$ 51,218	\$ 166,062	\$ 145,126
Interest and other income	20,228	4,659	43,280	12,910
Total revenues	77,381	55,877	209,342	158,036
Expenses:				
Depreciation and amortization	14,009	13,034	41,317	37,988
Interest expense	8,281	11,750	25,188	32,617
Property taxes	2,115	2,167	5,892	4,437
Impairment of real estate investments	8,417	8,232	36,872	31,510
Property operating expenses	3,477	1,239	4,392	2,860
General and administrative	6,663	5,519	19,637	15,298
Total expenses	42,962	41,941	133,298	124,710
Other loss:				
Loss on extinguishment of debt	(657)	—	(657)	—
(Loss) gain on sale of real estate, net	(2,286)	—	(2,254)	1,958
Unrealized gain (loss) on other real estate related investments, net	1,800	(5,251)	(689)	(7,856)
Total other loss	(1,143)	(5,251)	(3,600)	(5,898)
Net income	33,276	8,685	72,444	27,428
Net loss attributable to noncontrolling interests	(165)	(11)	(501)	(11)
Net income attributable to CareTrust REIT, Inc.	\$ 33,441	\$ 8,696	\$ 72,945	\$ 27,439
Earnings per common share attributable to CareTrust REIT, Inc.:	+	0.24	+	0.20
	+	0.50	+	0.27

Basic	\$ 0.21	\$ 0.08	\$ 0.50	\$ 0.27
Diluted	\$ 0.21	\$ 0.08	\$ 0.50	\$ 0.27
Weighted-average number of common shares:				
Basic	159,459	104,011	145,780	100,748
Diluted	159,850	104,311	146,153	100,918
Dividends declared per common share	\$ 0.29	\$ 0.28	\$ 0.87	\$ 0.84

CARETRUST REIT, INC.
RECONCILIATIONS OF NET INCOME TO NON-GAAP FINANCIAL MEASURES
(in thousands)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income attributable to CareTrust REIT, Inc.	\$ 33,441	\$ 8,696	\$ 72,945	\$ 27,439
Depreciation and amortization	14,009	13,034	41,317	37,988
Interest expense [1]	7,807	11,750	24,257	32,617
Amortization of stock-based compensation	1,143	1,519	4,669	3,379
EBITDA attributable to CareTrust REIT, Inc.	56,400	34,999	143,188	101,423
Impairment of real estate investments	8,417	8,232	36,872	31,510
Property operating expenses	3,893	1,416	5,226	3,381
Loss (gain) on sale of real estate, net	2,286	—	2,254	(1,958)
Loss on extinguishment of debt	657	—	657	—
Unrealized (gain) loss on other real estate related investments, net	(1,800)	5,251	689	7,856
Normalized EBITDA attributable to CareTrust REIT, Inc.	69,853	49,989	\$ 188,886	\$ 142,212
Full impact of quarterly investments [2]	3,493	607		
Normalized Run Rate EBITDA attributable to CareTrust REIT, Inc.	\$ 73,346	\$ 50,505		
Net income attributable to CareTrust REIT, Inc.	\$ 33,441	\$ 8,696	\$ 72,945	\$ 27,439
Real estate related depreciation and amortization	14,002	13,028	41,297	37,973
Impairment of real estate investments	8,417	8,232	36,872	31,510
Loss (gain) on sale of real estate, net	2,286	—	2,254	(1,958)
Funds from Operations (FFO) attributable to CareTrust REIT, Inc.	58,146	29,956	153,368	94,964
Property operating expenses	3,893	1,416	5,226	3,381
Loss on extinguishment of debt	657	—	657	—
Unrealized (gain) loss on other real estate related investments, net	(1,800)	5,251	689	7,856
Normalized FFO attributable to CareTrust REIT, Inc.	\$ 60,896	\$ 36,623	\$ 159,940	\$ 106,201

NET DEBT TO ANNUALIZED NORMALIZED RUN RATE EBITDA RECONCILIATION
(in thousands)
(Unaudited)

	Three Months Ended September 30,	
	2024	2023
Total debt	\$ 400,000	\$ 600,000
Cash, cash equivalents	(377,102)	(3,485)
Net proceeds from ATM forward [3]	—	(96,132)
Net Debt	\$ 22,898	\$ 500,383
Annualized Normalized Run Rate EBITDA attributable to CareTrust REIT, Inc. [4]	\$ 293,384	\$ 202,020
Net Debt to Annualized Normalized Run Rate EBITDA attributable to CareTrust REIT, Inc.	0.08x	2.5x

[1] Interest Expense excludes the effect of the \$75.0 million participation interest recorded as a secured borrowing in the consolidated balance sheets.

[2] Quarterly adjustments give effect to the investments completed and loans receivable pay downs during the three months ended for the respective period as though such investments and pay downs were completed as of the beginning of the period.

[3] Net proceeds from the future expected settlement of shares sold under equity forward contracts through the Company's ATM program.

[4] Annualized Normalized Run Rate EBITDA is calculated as Normalized Run Rate EBITDA attributable to CareTrust REIT, Inc. for the quarter multiplied by four (4).

CARETRUST REIT, INC.
RECONCILIATIONS OF NET INCOME TO NON-GAAP FINANCIAL MEASURES (continued)
(in thousands, except per share data)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income attributable to CareTrust REIT, Inc.	\$ 33,441	\$ 8,696	\$ 72,945	\$ 27,439
Real estate related depreciation and amortization	14,002	13,028	41,297	37,973
Amortization of deferred financing fees	614	609	1,842	1,826
Amortization of stock-based compensation	1,143	1,519	4,669	3,379
Straight-line rental income	7	7	21	21
Amortization of lease incentive	5	—	9	—
Amortization of below market lease intangible	(809)	—	(1,959)	—
Impairment of real estate investments	8,417	8,232	36,872	31,510
Loss (gain) on sale of real estate, net	2,286	—	2,254	(1,958)
Funds Available for Distribution (FAD) attributable to CareTrust REIT, Inc.	59,106	32,091	157,950	100,190
Property operating expenses	3,893	1,416	5,226	3,381
Loss on extinguishment of debt	657	—	657	—
Unrealized (gain) loss on other real estate related investments, net	(1,800)	5,251	689	7,856
Normalized FAD attributable to CareTrust REIT, Inc.	\$ 61,856	\$ 38,758	\$ 164,522	\$ 111,427
FFO per share attributable to CareTrust REIT, Inc.	\$ 0.36	\$ 0.29	\$ 1.05	\$ 0.94
Normalized FFO per share attributable to CareTrust REIT, Inc.	\$ 0.38	\$ 0.35	\$ 1.09	\$ 1.05
FAD per share attributable to CareTrust REIT, Inc.	\$ 0.37	\$ 0.31	\$ 1.08	\$ 0.99
Normalized FAD per share attributable to CareTrust REIT, Inc.	\$ 0.39	\$ 0.37	\$ 1.12	\$ 1.10
Diluted weighted average shares outstanding [1]	160,025	104,422	146,295	101,010

[1] For the periods presented, the diluted weighted average shares have been calculated using the treasury stock method.

CARETRUST REIT, INC.
CONSOLIDATED INCOME STATEMENTS - 5 QUARTER TREND
(in thousands, except per share data)
(Unaudited)

	Quarter Ended September 30, 2023	Quarter Ended December 31, 2023	Quarter Ended March 31, 2024	Quarter Ended June 30, 2024	Quarter Ended September 30, 2024
	2023	2023	2024	2024	2024
Revenues:					
Rental income	\$ 51,218	\$ 53,473	\$ 53,502	\$ 55,407	\$ 57,153
Interest and other income	4,659	6,261	9,568	13,484	20,228
Total revenues	55,877	59,734	63,070	68,891	77,381
Expenses:					
Depreciation and amortization	13,034	13,211	13,448	13,860	14,009
Interest expense	11,750	8,266	8,228	8,679	8,281
Property taxes	2,167	1,733	1,801	1,976	2,115
Impairment of real estate investments	8,232	4,791	2,744	25,711	8,417
Property operating expenses	1,239	563	660	255	3,477

General and administrative	5,519	6,507	6,838	6,136	6,663
Total expenses	41,941	35,071	33,719	56,617	42,962
Other (loss) income:					
Loss on extinguishment of debt	—	—	—	—	(657)
Gain (loss) on sale of real estate, net	—	260	11	21	(2,286)
Unrealized (loss) gain on other real estate related investments, net	(5,251)	1,371	(612)	(1,877)	1,800
Total other (loss) income	(5,251)	1,631	(601)	(1,856)	(1,143)
Net income	8,685	26,294	28,750	10,418	33,276
Net (loss) income attributable to noncontrolling interests	(11)	(2)	4	(340)	(165)
Net income attributable to CareTrust REIT, Inc.	\$ 8,696	\$ 26,296	\$ 28,746	\$ 10,758	\$ 33,441
Diluted earnings per share attributable to CareTrust REIT, Inc.	\$ 0.08	\$ 0.22	\$ 0.22	\$ 0.07	\$ 0.21
Diluted weighted average shares outstanding	104,311	121,684	133,202	145,258	159,850

	CARETRUST REIT, INC. RECONCILIATIONS OF NET INCOME TO NON-GAAP FINANCIAL MEASURES - 5 QUARTER TREND (in thousands) (Unaudited)				
	Quarter Ended September 30, 2023	Quarter Ended December 31, 2023	Quarter Ended March 31, 2024	Quarter Ended June 30, 2024	Quarter Ended September 30, 2024
Net income attributable to CareTrust REIT, Inc.	\$ 8,696	\$ 26,296	\$ 28,746	\$ 10,758	\$ 33,441
Depreciation and amortization	13,034	13,211	13,448	13,860	14,009
Interest expense	11,750	8,266	8,228	8,222	7,807
Amortization of stock-based compensation	1,519	1,774	2,120	1,406	1,143
EBITDA attributable to CareTrust REIT, Inc.	34,999	49,547	52,542	34,246	56,400
Impairment of real estate investments	8,232	4,791	2,744	25,711	8,417
Property operating expenses	1,416	714	972	361	3,893
(Gain) loss on sale of real estate, net	—	(260)	(11)	(21)	2,286
Loss on extinguishment of debt	—	—	—	—	657
Unrealized loss (gain) on other real estate related investments, net	5,251	(1,371)	612	1,877	(1,800)
Normalized EBITDA attributable to CareTrust REIT, Inc.	\$ 49,898	\$ 53,421	\$ 56,859	\$ 62,174	\$ 69,853
Net income attributable to CareTrust REIT, Inc.	\$ 8,696	\$ 26,296	\$ 28,746	\$ 10,758	\$ 33,441
Real estate related depreciation and amortization	13,028	13,206	13,442	13,853	14,002
Impairment of real estate investments	8,232	4,791	2,744	25,711	8,417
(Gain) loss on sale of real estate, net	—	(260)	(11)	(21)	2,286
Funds from Operations (FFO) attributable to CareTrust REIT, Inc.	29,956	44,033	44,921	50,301	58,146
Property operating expenses	1,416	714	972	361	3,893
Loss on extinguishment of debt	—	—	—	—	657
Unrealized loss (gain) on other real estate related investments, net	5,251	(1,371)	612	1,877	(1,800)
Normalized FFO attributable to CareTrust REIT, Inc.	\$ 36,623	\$ 43,376	\$ 46,505	\$ 52,539	\$ 60,896

	CARETRUST REIT, INC. RECONCILIATIONS OF NET INCOME TO NON-GAAP FINANCIAL MEASURES - 5 QUARTER TREND (continued) (in thousands, except per share data) (Unaudited)				
	Quarter Ended September 30, 2023	Quarter Ended December 31, 2023	Quarter Ended March 31, 2024	Quarter Ended June 30, 2024	Quarter Ended September 30, 2024
General and administrative	5,519	6,507	6,838	6,136	6,663
Total expenses	41,941	35,071	33,719	56,617	42,962
Other (loss) income:					
Loss on extinguishment of debt	—	—	—	—	(657)
Gain (loss) on sale of real estate, net	—	260	11	21	(2,286)
Unrealized (loss) gain on other real estate related investments, net	(5,251)	1,371	(612)	(1,877)	1,800
Total other (loss) income	(5,251)	1,631	(601)	(1,856)	(1,143)
Net income	8,685	26,294	28,750	10,418	33,276
Net (loss) income attributable to noncontrolling interests	(11)	(2)	4	(340)	(165)
Net income attributable to CareTrust REIT, Inc.	\$ 8,696	\$ 26,296	\$ 28,746	\$ 10,758	\$ 33,441
Diluted earnings per share attributable to CareTrust REIT, Inc.	\$ 0.08	\$ 0.22	\$ 0.22	\$ 0.07	\$ 0.21
Diluted weighted average shares outstanding	104,311	121,684	133,202	145,258	159,850

	30, 2023	31, 2023	March 31, 2024	June 30, 2024	30, 2024
Net income attributable to CareTrust REIT, Inc.	\$ 8,696	\$ 26,296	\$ 28,746	\$ 10,758	\$ 33,441
Real estate related depreciation and amortization	13,028	13,206	13,442	13,853	14,002
Amortization of deferred financing fees	609	610	614	614	614
Amortization of stock-based compensation	1,519	1,774	2,120	1,406	1,143
Straight-line rental income	7	8	7	7	7
Amortization of lease incentive	—	—	—	4	5
Amortization of below market lease intangible	—	(384)	(575)	(575)	(809)
Impairment of real estate investments	8,232	4,791	2,744	25,711	8,417
(Gain) loss on sale of real estate, net	—	(260)	(11)	(21)	2,286
Funds Available for Distribution (FAD) attributable to CareTrust REIT, Inc.	32,091	46,041	47,087	51,757	59,106
Property operating expenses	1,416	714	972	361	3,893
Loss on extinguishment of debt	—	—	—	—	657
Unrealized loss (gain) on other real estate related investments, net	5,251	(1,371)	612	1,877	(1,800)
Normalized FAD attributable to CareTrust REIT, Inc.	\$ 38,758	\$ 45,384	\$ 48,671	\$ 53,995	\$ 61,856
FFO per share attributable to CareTrust REIT, Inc.	\$ 0.29	\$ 0.36	\$ 0.34	\$ 0.35	\$ 0.36
Normalized FFO per share attributable to CareTrust REIT, Inc.	\$ 0.35	\$ 0.36	\$ 0.35	\$ 0.36	\$ 0.38
FAD per share attributable to CareTrust REIT, Inc.	\$ 0.31	\$ 0.38	\$ 0.35	\$ 0.36	\$ 0.37
Normalized FAD per share attributable to CareTrust REIT, Inc.	\$ 0.37	\$ 0.37	\$ 0.37	\$ 0.37	\$ 0.39
Diluted weighted average shares outstanding [1]	104,422	121,854	133,328	145,380	160,025

[1] For the periods presented, the diluted weighted average shares have been calculated using the treasury stock method.

CARETRUST REIT, INC.
CONSOLIDATED BALANCE SHEETS
(in thousands)
(Unaudited)

	September 30, 2024	December 31, 2023
Assets:		
Real estate investments, net	\$ 1,749,139	\$ 1,567,119
Other real estate related investments (including accrued interest of \$5,826 and \$1,727 as of September 30, 2024 and December 31, 2023, respectively)	740,730	180,368
Assets held for sale	16,046	15,011
Cash and cash equivalents	377,102	294,448
Accounts and other receivables	881	395
Prepaid expenses and other assets, net	33,815	23,337
Deferred financing costs, net	3,166	4,160
Total assets	\$ 2,920,879	\$ 2,084,838
Liabilities and Equity:		
Senior unsecured notes payable, net	\$ 396,705	\$ 396,039
Senior unsecured term loan, net	—	199,559
Accounts payable, accrued liabilities and deferred rent liabilities	49,717	33,992
Dividends payable	49,721	36,531
Total liabilities	496,143	666,121
Equity:		
Common stock	1,711	1,300
Additional paid-in capital	2,950,802	1,883,147
Cumulative distributions in excess of earnings	(530,317)	(467,628)
Total stockholders' equity	2,422,196	1,416,819
Non-controlling interests	2,540	1,898
Total equity	2,424,736	1,418,717
Total liabilities and equity	\$ 2,920,879	\$ 2,084,838

CARETRUST REIT, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands)
(Unaudited)

	For the Nine Months Ended September 30,	
	2024	2023
Cash flows from operating activities:		
Net income	\$ 72,444	\$ 27,428
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization (including below-market ground leases)	41,371	38,031
Amortization of deferred financing costs	1,843	1,826
Loss on extinguishment of debt	282	—
Unrealized loss on other real estate related investments, net	689	7,856
Amortization of stock-based compensation	4,669	3,379
Straight-line rental income	21	21
Amortization of lease incentives	9	—
Amortization of below market leases	(1,959)	—
Noncash interest income	(4,099)	(129)
Loss (gain) on sale of real estate, net	2,254	(1,958)
Impairment of real estate investments	36,872	31,510
Change in operating assets and liabilities:		
Accounts and other receivables	(518)	11
Prepaid expenses and other assets, net	(1,353)	(68)
Accounts payable, accrued liabilities and deferred rent liabilities	16,518	4,189
Net cash provided by operating activities	<u>169,043</u>	<u>112,096</u>
Cash flows from investing activities:		
Acquisitions of real estate, net of deposits applied	(267,356)	(198,565)
Purchases of equipment, furniture and fixtures and improvements to real estate	(4,196)	(9,139)
Investment in real estate related investments and other loans receivable	(504,936)	(50,693)
Preferred equity investments	(52,000)	—
Principal payments received on real estate related investments and other loans receivable	100	15,703
Escrow deposits for potential acquisitions of real estate	(4,775)	(4,075)
Net proceeds from sales of real estate	5,076	14,464
Net cash used in investing activities	<u>(828,087)</u>	<u>(232,305)</u>
Cash flows from financing activities:		
Proceeds from the issuance of common stock, net	1,065,881	319,032
Proceeds from the secured borrowing	75,000	—
Borrowings under unsecured revolving credit facility	—	185,000
Payments on unsecured revolving credit facility	—	(310,000)
Payments on senior unsecured term loan	(200,000)	—
Payment on secured borrowing	(75,000)	—
Payments on extinguishment of debt and deferred financing costs	(399)	(21)
Net-settle adjustment on restricted stock	(2,483)	(1,479)
Dividends paid on common stock	(122,444)	(83,089)
Contributions from noncontrolling interests	1,204	1,073
Distributions to noncontrolling interests	(61)	—
Net cash provided by financing activities	<u>741,698</u>	<u>110,516</u>
Net increase (decrease) in cash and cash equivalents	82,654	(9,693)
Cash and cash equivalents as of the beginning of period	<u>294,448</u>	<u>13,178</u>
Cash and cash equivalents as of the end of period	<u><u>\$ 377,102</u></u>	<u><u>\$ 3,485</u></u>

CARETRUST REIT, INC.
DEBT SUMMARY
(dollars in thousands)
(Unaudited)

	September 30, 2024						
	Debt	Interest Rate	Maturity Date	Principal	% of Principal	Deferred Loan Costs	Net Carrying Value
Fixed Rate Debt							

Senior unsecured notes payable Floating Rate Debt	3.875%	2028	\$ 400,000	100.0%	\$ (3,295)	\$ 396,705
Unsecured revolving credit facility	—% [1]	2027 [2]	—	—%	— [3]	—
Total Debt	3.875%		\$ 400,000	100.0%	\$ (3,295)	\$ 396,705

[1] Funds can be borrowed at applicable SOFR plus 1.10% to 1.55% or at the Base Rate (as defined) plus 0.10% to 0.55%.

[2] Maturity date does not assume exercise of two 6-month extension options.

[3] Deferred financing fees are not shown net for the unsecured revolving credit facility and are included in assets on the balance sheet.

CARETRUST REIT, INC.
RECONCILIATIONS OF NET INCOME TO NON-GAAP FINANCIAL MEASURES
(shares in thousands)
(Uaudited)

2024 Guidance Updated

	Full Year 2024 Guidance [1]	
	Low	High
Net income attributable to CareTrust REIT, Inc.	\$ 0.83	\$ 0.84
Real estate related depreciation and amortization	0.36	0.36
Impairment of real estate investment	0.24	0.24
(Gain) loss on sale of real estate	0.02	0.02
Funds from Operations (FFO) attributable to CareTrust REIT, Inc.	1.45	1.46
Property operating expenses	0.03	0.03
Unrealized loss on other real estate related investments, net	0.01	0.01
Loss on the extinguishment of debt	—	—
Normalized FFO attributable to CareTrust REIT, Inc.	\$ 1.49	\$ 1.50
Net income attributable to CareTrust REIT, Inc.	\$ 0.83	\$ 0.84
Real estate related depreciation and amortization	0.36	0.36
Amortization of deferred financing fees	0.02	0.02
Amortization of stock-based compensation	0.04	0.04
Straight-line rental income	—	—
Amortization of below market lease intangible	(0.02)	(0.02)
Impairment of real estate investment	0.24	0.24
(Gain) loss on sale of real estate	0.02	0.02
Funds Available for Distribution (FAD) attributable to CareTrust REIT, Inc.	1.49	1.50
Property operating expenses	0.03	0.03
Unrealized loss on other real estate related investments, net	0.01	0.01
Loss on the extinguishment of debt	—	—
Normalized FAD attributable to CareTrust REIT, Inc.	\$ 1.53	\$ 1.54
Weighted average shares outstanding:		
Diluted	152,595	152,595

[1] This guidance assumes and includes (i) all investments, dispositions and loan repayments made to date, (ii) no new investments, dispositions, new loans or loan repayments, other than the Northeast acquisition expected to close in November 2024, (iii) no new debt incurrences or new equity issuances, and (iv) estimated 2.5% CPI-based rent escalators under CareTrust's long-term net leases.

Non-GAAP Financial Measures

EBITDA attributable to CareTrust REIT, Inc. represents net income (loss) attributable to CareTrust REIT, Inc. before interest expense (including amortization of deferred financing costs), amortization of stock-based compensation, and depreciation and amortization. Normalized EBITDA attributable to CareTrust REIT, Inc. represents EBITDA attributable to CareTrust REIT, Inc. as further adjusted to eliminate the impact of certain items that the Company

does not consider indicative of core operating performance, such as recovery of previously reversed rent, lease termination revenue, property operating expenses, gains or losses from dispositions of real estate, real estate impairment charges, provision for loan losses, non-routine transaction costs, loss on extinguishment of debt, unrealized loss on other real estate related investments and provision for doubtful accounts and lease restructuring, as applicable. EBITDA attributable to CareTrust REIT, Inc. and Normalized EBITDA attributable to CareTrust REIT, Inc. do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating the Company's liquidity or operating performance. EBITDA attributable to CareTrust REIT, Inc. and Normalized EBITDA attributable to CareTrust REIT, Inc. do not purport to be indicative of cash available to fund future cash requirements, including the Company's ability to fund capital expenditures or make payments on its indebtedness. Further, the Company's computation of EBITDA and Normalized EBITDA may not be comparable to EBITDA and Normalized EBITDA reported by other REITs.

Funds from Operations ("FFO"), as defined by the National Association of Real Estate Investment Trusts ("Nareit"), and Funds Available for Distribution ("FAD") are important non-GAAP supplemental measures of operating performance for a REIT. Because the historical cost accounting convention used for real estate assets requires straight-line depreciation except on land, such accounting presentation implies that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market and other conditions, presentations of operating results for a REIT that uses historical cost accounting for depreciation could be less informative. Thus, Nareit created FFO as a supplemental measure of operating performance for REITs that excludes historical cost depreciation and amortization, among other items, from net income, as defined by GAAP.

FFO is defined by Nareit as net income computed in accordance with GAAP, excluding gains or losses from dispositions of real estate investments, real estate related depreciation and amortization and real estate impairment charges, and adjustments for unconsolidated partnerships and joint ventures. The Company computes FFO attributable to CareTrust REIT, Inc. in accordance with Nareit's definition.

FAD attributable to CareTrust REIT, Inc. is defined as FFO attributable to CareTrust REIT, Inc. excluding noncash income and expenses, such as amortization of stock-based compensation, amortization of deferred financing fees, amortization of above and below market intangibles, amortization of lease incentives and the effects of straight-line rent. The Company considers FAD attributable to CareTrust REIT, Inc. to be a useful supplemental measure to evaluate the Company's operating results excluding these income and expense items to help investors, analysts and other interested parties compare the operating performance of the Company between periods or as compared to other companies on a more consistent basis.

In addition, the Company reports Normalized FFO attributable to CareTrust REIT, Inc. and Normalized FAD attributable to CareTrust REIT, Inc., which adjust FFO and FAD for certain revenue and expense items that the

Company does not believe are indicative of its ongoing operating results, such as provision for loan losses, non-routine transaction costs, provision for doubtful accounts and lease restructuring, loss on extinguishment of debt, unrealized loss on other real estate related investments, recovery of previously reversed rent, lease termination revenue and property operating expenses. By excluding these items, investors, analysts and our management can compare Normalized FFO and Normalized FAD between periods more consistently.

While FFO, Normalized FFO, FAD and Normalized FAD are relevant and widely-used measures of operating performance among REITs, they do not represent cash flows from operations or net income as defined by GAAP and should not be considered an alternative to those measures in evaluating the Company's liquidity or operating performance. FFO, Normalized FFO, FAD and Normalized FAD do not purport to be indicative of cash available to fund future cash requirements.

Further, the Company's computation of FFO, Normalized FFO, FAD and Normalized FAD may not be comparable to FFO, Normalized FFO, FAD and Normalized FAD reported by other REITs that do not define FFO in accordance with the current Nareit definition or that interpret the current Nareit definition or define FAD differently than the Company does.

The Company also discloses Net Debt to Annualized Normalized Run Rate EBITDA, which compares the Company's Net Debt as of the last day of the quarter to the Annualized Run Rate EBITDA attributable to CareTrust REIT, Inc. for the quarter. Net Debt is defined as the Company's Total Debt as of the last day of the specified quarter adjusted to exclude the Company's cash, cash equivalents, restricted cash and escrow deposits on acquisition of real estate as of such date as well as the net proceeds from the expected settlement of shares sold under equity forward contracts through the Company's ATM Program that are outstanding as of such date. Normalized Run Rate EBITDA represents Normalized EBITDA, adjusted to give effect to the investments completed during the three months ended for the respective period as though such investments were completed as of the beginning of the period. Annualized Normalized Run Rate EBITDA is calculated as Normalized Run Rate EBITDA attributable to CareTrust REIT, Inc. for the specified quarter multiplied by four.

The Company believes that net income attributable to CareTrust REIT, Inc., as defined by GAAP, is the most appropriate earnings measure. The Company also believes that the use of EBITDA, Normalized EBITDA, FFO, Normalized FFO, FAD and Normalized FAD, combined with the required GAAP presentations, improves the understanding of operating results of REITs among investors and makes comparisons of operating results among such companies more meaningful. The Company considers EBITDA and Normalized EBITDA, in each case attributable to CareTrust REIT, Inc., useful in understanding the Company's operating results independent of its capital structure, indebtedness and other charges that are not indicative of its ongoing results, thereby allowing for a more meaningful comparison of operating performance between periods and against other REITs. The Company

considers FFO, Normalized FFO, FAD and Normalized FAD, in each case attributable to CareTrust REIT, Inc., to be useful measures for reviewing comparative operating and financial performance because, by excluding gains or losses from real estate dispositions, impairment charges and real estate related depreciation and amortization, and, for FAD and Normalized FAD, by excluding noncash income and expenses such as amortization of stock-based compensation, amortization of deferred financing fees, and the effects of straight-line rent, FFO, Normalized FFO, FAD and Normalized FAD can help investors compare the Company's operating performance between periods and to other REITs. The Company believes that the disclosure of Net Debt to Annualized Normalized Run Rate EBITDA provides a useful measure to investors to evaluate the credit strength of the Company and its ability to service its debt obligations and to compare the Company's credit strength to prior reporting periods and to other companies without the effect of charges that are not indicative of the Company's ongoing performance or that could obscure the Company's actual credit quality and after considering the effect of investments occurring during the period.

CareTrust REIT, Inc.

(949) 542-3130

ir@caretrustreit.com

Source: CareTrust REIT, Inc.